

**SAHU**  
**Profit & Loss Budget vs. Actual**  
 October 2009

	<u>Oct 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
<b>Membership</b>				
Membership	474.68	1,000.00	-525.32	47.47%
Associate Membership	0.00	100.00	-100.00	0.0%
<b>Total Membership</b>	<u>474.68</u>	<u>1,100.00</u>	<u>-625.32</u>	<u>43.15%</u>
<b>Corporate Sponsor</b>				
Corporate Sponsor	300.00			
<b>Continuing Education - Fall</b>				
Sales	3,000.00	5,000.00	-2,000.00	60.0%
Sponsors	1,900.00	6,000.00	-4,100.00	31.67%
<b>Total Continuing Education - Fall</b>	<u>4,900.00</u>	<u>11,000.00</u>	<u>-6,100.00</u>	<u>44.55%</u>
<b>Crab Feed</b>				
Room Rental	-850.00	-850.00	0.00	100.0%
<b>Total Crab Feed</b>	<u>-850.00</u>	<u>-850.00</u>	<u>0.00</u>	<u>100.0%</u>
<b>Luncheon</b>				
Sales	568.00	1,250.00	-682.00	45.44%
Lunch Sponsorships	0.00	250.00	-250.00	0.0%
Food Costs	-1,113.24	-1,450.00	336.76	76.78%
Other	0.00	-10.00	10.00	0.0%
<b>Total Luncheon</b>	<u>-545.24</u>	<u>40.00</u>	<u>-585.24</u>	<u>-1,363.1%</u>
<b>Website</b>				
Expenses	-250.00	-250.00	0.00	100.0%
<b>Total Website</b>	<u>-250.00</u>	<u>-250.00</u>	<u>0.00</u>	<u>100.0%</u>
<b>Other Fundraising</b>				
<b>20 Year Anniversary</b>				
Sales	160.00			
Gifts	-455.85			
<b>Total 20 Year Anniversary</b>	<u>-295.85</u>			
<b>Total Other Fundraising</b>	<u>-295.85</u>			
<b>Total Income</b>	<u>3,733.59</u>	<u>11,040.00</u>	<u>-7,306.41</u>	<u>33.82%</u>
<b>Expense</b>				
Bank Service Charges	245.85	225.00	20.85	109.27%
Charitable Contribution	0.00	250.00	-250.00	0.0%
<b>Conferences</b>				
CAHU	411.30	200.00	211.30	205.65%
<b>Total Conferences</b>	<u>411.30</u>	<u>200.00</u>	<u>211.30</u>	<u>205.65%</u>

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HUPAC	250.00			
Internet Service	50.00	50.00	0.00	100.0%
Management Fee	2,380.00	2,380.00	0.00	100.0%
Media	258.83			
Miscellaneous	0.00	0.00	0.00	0.0%
Office Supplies	171.05	50.00	121.05	342.1%
Political Contribution	0.00	0.00	0.00	0.0%
Postage	0.00	10.00	-10.00	0.0%
Printing	0.00	50.00	-50.00	0.0%
Telephone	25.95	27.00	-1.05	96.11%
Uncategorized Expenses	2,000.00			
<b>Total Expense</b>	<u>5,792.98</u>	<u>3,242.00</u>	<u>2,550.98</u>	<u>178.69%</u>
<b>Net Income</b>	<u><u>-2,059.39</u></u>	<u><u>7,798.00</u></u>	<u><u>-9,857.39</u></u>	<u><u>-26.41%</u></u>