

**SAHU**  
**Profit & Loss Budget vs. Actual**  
 November 2009

	<u>Nov 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
<b>Membership</b>				
Membership	1,112.16	1,000.00	112.16	111.22%
Associate Membership	0.00	100.00	-100.00	0.0%
<b>Total Membership</b>	<u>1,112.16</u>	<u>1,100.00</u>	<u>12.16</u>	<u>101.11%</u>
<b>Corporate Sponsor</b>	-9,000.00			
<b>Continuing Education - Fall</b>				
Sales	2,730.00	5,000.00	-2,270.00	54.6%
Sponsors	9,000.00	6,000.00	3,000.00	150.0%
Food	-6,027.43	-9,000.00	2,972.57	66.97%
Printing	0.00	-500.00	500.00	0.0%
Signs	0.00	-200.00	200.00	0.0%
Speaker Expenses	-150.00	-200.00	50.00	75.0%
<b>Total Continuing Education - Fall</b>	<u>5,552.57</u>	<u>1,100.00</u>	<u>4,452.57</u>	<u>504.78%</u>
<b>Crab Feed</b>				
Sponsor	1,150.00			
Printing	-237.08	-500.00	262.92	47.42%
<b>Total Crab Feed</b>	<u>912.92</u>	<u>-500.00</u>	<u>1,412.92</u>	<u>-182.58%</u>
<b>Newsletter</b>				
Design	-300.00			
Postage	-167.75			
Printing	-631.99			
<b>Total Newsletter</b>	<u>-1,099.74</u>			
<b>Website</b>				
Expenses	0.00	-250.00	250.00	0.0%
Website - Other	-250.00			
<b>Total Website</b>	<u>-250.00</u>	<u>-250.00</u>	<u>0.00</u>	<u>100.0%</u>
<b>Other Fundraising</b>				
<b>20 Year Anniversary</b>				
Sales	-40.00			
<b>Total 20 Year Anniversary</b>	<u>-40.00</u>			
<b>Total Other Fundraising</b>	<u>-40.00</u>			
<b>Total Income</b>	<u>-2,812.09</u>	<u>1,450.00</u>	<u>-4,262.09</u>	<u>-193.94%</u>
<b>Expense</b>				
Bank Service Charges	139.50	225.00	-85.50	62.0%
Charitable Contribution	0.00	250.00	-250.00	0.0%

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	<u>Nov 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Conferences</b>				
<b>CAHU</b>	719.83	800.00	-80.17	89.98%
<b>Total Conferences</b>	719.83	800.00	-80.17	89.98%
<b>Internet Service</b>	50.00	50.00	0.00	100.0%
<b>Management Fee</b>	2,380.00	2,380.00	0.00	100.0%
<b>Miscellaneous</b>	0.00	0.00	0.00	0.0%
<b>Office Supplies</b>	235.99	50.00	185.99	471.98%
<b>Political Contribution</b>	0.00	0.00	0.00	0.0%
<b>Postage</b>	0.00	10.00	-10.00	0.0%
<b>Printing</b>	0.00	50.00	-50.00	0.0%
<b>Taxes</b>	0.00	10.00	-10.00	0.0%
<b>Telephone</b>	25.95	27.00	-1.05	96.11%
<b>Uncategorized Expenses</b>	-2,000.00			
<b>Total Expense</b>	1,551.27	3,852.00	-2,300.73	40.27%
<b>Net Income</b>	<u>-4,363.36</u>	<u>-2,402.00</u>	<u>-1,961.36</u>	<u>181.66%</u>